



## Sales Manager (m/f) – Full Time – Munich

We are looking for several **Sales Managers (m/f)** for our Business Team in Munich, near the Theresienwiese.

We are the **MessengerPeople!** Every day we look forward to working with our customers on innovative and professional communication over WhatsApp and Co. Our success comes from our teamwork, creativity, efficiency, and knowledge.

Our team is made up of over 60 people from 12 countries, with diverse experiences and backgrounds: together, we share of a vision of continued success for MessengerPeople.

Each day here is new and different. We can't offer you an average office job – instead, a diverse field of tasks awaits you, offering you the flexibility to develop professionally and personally. We give you the chance to work between different departments, to try out new areas, and to grow entrepreneurially.

If you are looking for a new challenge, are interested in new technologies, and want to develop further, then you've found the right position. As a Sales Manager, you support our Sales Team by expanding our innovative product into specific branches and by tapping into new markets. Join us in developing the communication of the future!

### Your Tasks:

- Lead identification and qualification
- Phone communication with businesses
- New customer acquisition and conversion of potential inbounds
- Consulting based on the solution portfolio
- Creating offers
- Conducting negotiations
- Demos and onboarding with customers
- Product and company presentations – online, at trade faires, and in-person
- Internal coordination and order specification, acting as a touchpoint between departments
- Identifying up- und cross-selling potential for existing customers

### Your Background:

- Passionate about sales
- You are highly organized and enjoy communicating with potential customers (per telephone and e-mail)
- Thorough working style, quick learner
- Comprehensive knowledge of IT infrastructure-technologies and topics
- Flexibility and openness to new, variable challenges
- Strong English skills preferred

### Time Requirements:

- We are looking for full time employees for a permanent position.

### What We Offer:

- A dynamic, quickly-growing environment
- The chance to work independently
- A young and highly motivated team
- Attractive office space (800 meters from the train station)

**Are you interested?** We look forward to hearing from you!

Please send your CV to [jobs@messengerpeople.com](mailto:jobs@messengerpeople.com) with your availability and expected pay.

### For more information:

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