



Partner & Alliance Manager (m/f) – Full Time – Munich

We are looking for a Partner & Alliance Manager (m/f) for our Business-Team in Munich, near the Theresienwiese.

We are the **MessengerPeople!** Every day we look forward to working with our customers on innovative and professional communication over WhatsApp and Co. Our success comes from our teamwork, creativity, efficiency, and knowledge. Our team is made up of over 60 people from 12 countries, with diverse experiences and backgrounds: together, we share of a vision of continued success for MessengerPeople.

Each day here is new and different. We can't offer you an average office job – instead, a diverse field of tasks awaits you, offering you the flexibility to develop professionally and personally. We give you the chance to work between different departments, to try out new areas, and to grow entrepreneurially.

Your Responsibilities:

- Strategic support for partner companies
- Strategic development of our partner network
- Qualification of inbound partner inquiries
- Account management for premium partner clients
- Sales support and consulting for partner opportunities
- Technical support and project management for partners with complex customer requests
- Partner training and development
- Online demos and onboarding
- Webinars (organization, topic selection, coordination with the Marketing Team for presentation and implementation)

Your Background:

- Passionate & ambitious in partner mentoring
- You are highly organized and enjoy communication with potential customers (per telephone and e-mail)
- Business fluent German and English
- High technical affinity
- Experience with digital technology and communication, in particular messaging apps like WhatsApp

What We Offer:

- Interesting goals and insights in an innovative and quickly-growing environment
- Flexibility, encouraging your ideas and engagement
- Great prospects, a quick learning curve, and excellent contacts
- A highly motivated and international team

Are you interested? We look forward to hearing from you!

Please send your CV to jobs@messengerpeople.com with your availability and expected pay.

For more information:

Anja Markmeyer
Chief Operating Officer
+49 89 416 173-196

anja.markmeyer@messengerpeople.com

MessengerPeople GmbH
Herzog-Heinrich-Str. 9
80336 Munich
[MessengerPeople.com](https://messengerpeople.com)

