



Sales Support (m/f/d) – Full Time – Munich

We are looking for several **Sales Support Employees (m/f/d)** for our Business Team in Munich, near the Theresienwiese.

We are the **MessengerPeople!** Every day we look forward to working with our customers on innovative and professional communication over WhatsApp and Co. Our success comes from our teamwork, creativity, efficiency, and knowledge.

Our team is made up of over 60 people from 12 countries, with diverse experiences and backgrounds: together, we share of a vision of continued success for MessengerPeople.

Each day here is new and different. We can't offer you an average office job – instead, a diverse field of tasks awaits you, offering you the flexibility to develop professionally and personally. We give you the chance to work between different departments, to try out new areas, and to grow entrepreneurially.

If you are looking for a new challenge, are interested in new technologies, and want to develop further, then you've found the right position. As Sales Support, you will support our Sales Team in expanding our innovative product into specific branches and tapping into new markets. Join us in developing the communication of the future!

Your Responsibilities:

- Lead identification and qualification
- Phone communication with businesses
- Inbound tasks
 - Qualifying test-accounts (national und international), per telephone and e-mail
 - Distributing leads
- Preparation and qualification of leads gathered through marketing campaigns (trade fairs & events, Whitepapers)
 - adding new contacts into the CRM
 - Distributing leads to sales colleagues
- Campaign support
 - Market analysis and research
 - Creating branch-specific qualified lead lists (national & international)
 - Campaign evaluation
 - Creating cover letters and mailing lists
- Outbound tasks
 - Telephone and mail campaigns

Your Background:

- Passionate and ambitious in sales preparation
- You are highly organized and enjoy communicating with potential customers (per telephone and e-mail)
- Experience with MS-Office and Ticket systems
- Good English skills preferred

Time Requirements:

- We are looking for full time employees for a permanent position.

What We Offer:

- A dynamic, quickly-growing environment
- The chance to work independently
- A young and highly motivated team
- Attractive office space (800 meters from the train station)

Are you interested? We look forward to hearing from you!

Please send your CV to jobs@messengerpeople.com with your availability and expected pay.

For more information:

Anja Markmeyer

Chief Operating Officer

+49 89 416 173-196

anja.markmeyer@messengerpeople.com

MessengerPeople GmbH

Herzog-Heinrich-Str. 9

80336 Munich

MessengerPeople.com

